

9th Annual Hampton Roads Institute for Nonprofit Leadership Conference Speaker Bios

Jennifer Chandler (Morning Plenary) - www.councilofnonprofits.org

Jennifer Chandler serves as Vice President and Director of Network Support & Knowledge Transfer for the National Council of Nonprofits in Washington D.C. She focuses on connecting networks of local, state and regional nonprofit associations with resources that build their capacity to support and serve more than 20,000 member organizations nationwide. Ms. Chandler has served as a program volunteer, staff member, board member, trainer and legal advisor to small to mid-sized nonprofits for over 20 years. Prior to joining the National Council in July 2009, she served as Senior Counsel and Director of Special Projects for the Nonprofit Risk Management Center, a nonprofit that helps other nonprofits understand and control risk. During 2006, she served a one-year appointment as Assistant Project Director of the Panel on the Nonprofit Sector (convened by Independent Sector, Washington, D.C.) during the Panel's development of the Principles of Good Governance and Ethical Practice. Prior to that, she was the founding deputy director of a pro bono legal program for charities in New Jersey and a practicing attorney with a focus on small to mid-sized nonprofits.

Ms. Chandler has a Bachelor of Arts Degree from Dartmouth College and a Law degree from Boston College Law School. Her community involvement includes having served in leadership positions on the boards of numerous charitable organizations, including the American Camping Foundation, the Council of New Jersey Grantmakers, a faith-based community economic development group, a comprehensive social services agency, a private hospital foundation and a local YMCA. In addition to volunteering with local charities in Washington, D.C., she is a trustee of a mid-sized private foundation in New Jersey.

Jane Kornblut, M.Ed. (Building Constructive Board-Chief Professional Relationships) – www.thirdsectorservices.com

Jane Kornblut, M.Ed., serves as a principal for Third Sector Services, LLC, a national consulting group dedicated to strengthening the nonprofit sector. The focus of her practice is on organizational assessment and planning, leadership development and executive coaching. Ms. Kornblut facilitates board development and strategic planning retreats and presents training seminars on a variety of nonprofit management topics. Prior to joining TSS, she served as the Nonprofit Professional-in-Residence at George Mason University where she taught nonprofit management courses in the graduate MPA program. For eight years, Ms. Kornblut served as Executive Director of Volunteer Fairfax (VF), a regional resource center for volunteerism and nonprofit capacity building. She has also served as a senior associate of BoardSource where she consulted with nonprofit boards across the nation on a variety of governance issues.

Ms. Kornblut has a Bachelor of Arts Degree from The American University and a Master of Educational Counseling from George Mason University. Her current community involvement includes: Advisory Board, Chatham, NC Habitat for Humanity; Advisory Panel, Chatham County Grants Program and; Senior Warden, Episcopal Church of the Advocate, Chapel Hill, NC.



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Speaker Bios Continued

Kim Klein (Fundraising in Lean Times) - www.kleinandroth.com

Kim Klein is internationally known as a fundraising trainer and consultant based in California. She is a member of the Building Movement Project and leads workshops on tax policy and the importance of the "commons" for them as well as being a regular contributor to their website. She is the Chardon Press Series Editor at Jossey-Bass Publishers, which publishes and distributes materials that help to build a stronger nonprofit sector and the founder of the *Grassroots Fundraising Journal*. Ms. Klein is also the author of *Fundraising for Social Change* (now in its fifth edition, 2006), *Fundraising for the Long Haul* (2000), which explores the particular challenges of older grassroots organizations, and *Ask and You Shall Receive: A Fundraising Training Program for Religious Organizations or Projects, Raise More Money* (2001) which she edited with her partner, Stephanie Roth, and *Fundraising in Times of Crisis* (2004). Widely in demand as a speaker, Ms. Klein has provided training and consultation in all 50 states and in 21 countries.

Ms. Klein has a Bachelor of Arts Degree from Beloit College and completed some graduate work at the Pacific School of Religion. Her current community involvement includes being a fellow at On the Commons and serving on the advisory board for the Nonprofit Voter Engagement Network.

Jay Love (The Internet Unveiled) - www.etapestry.com

Jay Love serves as the President & CEO of eTapestry and is responsible for the day to day operations of this Blackbaud Company. eTapestry, located in Indiana, serves over 7,500 nonprofits daily with their Database/Communication Application Services. Prior to starting eTapestry, Mr. Love served 14 years as President & CEO of Master Software Corporation. During his 25 years in the sector, he has been responsible for the implementation of over 12,000 nonprofit database systems all over the world.

Mr. Love has a Bachelor of Science Degree from Butler University. His current community involvement includes serving on the Board of the Indiana based Gleaners Food Bank, NPower of Indiana and Indiana University Center on Philanthropy. He is currently a member of Association of Fundraising Professionals (AFP) and Association for Healthcare Philanthropy (AHP). For AFP, he serves as Chairman of the Industry Partners Council and as a member of the Ethics Committee. He and his wife Christie were Co-Chairs for the Indianapolis YMCA 2008 Capital Campaign.

Speaker Bios Continued

Peter Ronza (Doing More with Less) - www.pontifex-hr.com

Peter Ronza serves as President of Pontifex Consulting Group, located in Minnesota. Mr. Ronza has over 23 years of experience in healthcare, banking, higher education, government and as a consultant for a variety of industries. He also has been called upon as a resource based on his expertise by print and video media (NBC Nightly News, Wall Street Journal). Mr. Ronza has been responsible for designing, implementing and maintaining new base pay, variable pay and incentive pay systems and rewards and performance management systems for diverse groups and levels of staff. Additionally, Mr. Ronza is an expert on regulatory issues such as the Fair Labor Standards Act (FLSA).

Mr. Ronza completed his graduate work from the University of Minnesota. He is a member of WorldatWork (formerly American Compensation Association) and has his Certified Compensation Professional (CCP) certification. Additionally, he is active in the Society for Human Resources Management (SHRM) and has his Senior Professional Human Resources (SPHR) certification. Mr. Ronza also served on the Total Rewards Special Expertise Panel (2005-2008) that provided advice and professional services to the 235,000 members of SHRM.

Dave Sternberg (Keynote Address) - www.isacounsel.com

Dave Sternberg is a partner for Loring, Sternberg and Associates, a nonprofit fundraising and management consulting firm based in Indianapolis and Fort Lauderdale. He has been in the field for nearly 20 years. He also serves as a member of the faculty at The Center on Philanthropy at Indiana University's Fund Raising School and Senior Governance Consultant for BoardSource; the only person in America to hold a position with both organizations. Mr. Sternberg authored a BoardSource best seller, the second edition of *Fearless Fundraising for Nonprofit Boards*, and is an accomplished speaker, having facilitated a number of national and international customized trainings focused on fundraising.

Mr. Sternberg has a Bachelor of Arts Degree from The Ohio State University. His community involvement includes being active in the Association of Fundraising Professionals (AFP), Indiana Chapter. He has also served two terms as the Vice President of Programs (1999, 2000) and served as the chapter President (2001).